

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

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EXCON

E.O. 11652: GDS

TAGS: ESTC, UR

SUBJECT: DEMO LICENSES FOR BURROUGHS COMPUTERS

REF: MOSCOW 10407

1. COMMERCE CURRENTLY HOLDS THREE CASES COVERING PROPOSALS TO DEMONSTRATE BURROUGHS COMPUTERS AT INTERORGTEKHNIKA-75. ONE IS A RECENT, FIRST-TIME APPLICATION COVERING A B721. THE SECOND CONCERNS A TC 3500 PROGRAMMABLE TERMINAL, APPROVED FOR DEMONSTRATIONS IN THE PAST AND PRESENTLY STORED IN A WAREHOUSE IN MOSCOW. THE THIRD CONCERNS A B1700-SERIES COMPUTER, APPROVED FOR AN EARLIER DEMONSTRATION AND ALSO APPROVED FOR TEMPORARY USE AT RAZNOEXPORT UNTIL A SIMILAR B1700 SYSTEM COULD BE APPROVED FOR PERMANENT EXPORT THERE.

2. THE CURRENT DEMONSTRATION PROPOSALS ARE THE SUBJECT OF INTERAGENCY REVIEW; DECISIONS MAY REASONABLY BE EXPECTED BY MID-AUGUST.

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3. BURROUGHS IS CORRECT IN UNDERSTANDING THAT TWO B1700-TYPE COMPUTERS HAVE BEEN APPROVED FOR EXPORT; ONE FOR DEMONSTRATION AND ONE FOR SALE. HOWEVER, COMMERCE NEVER

INTENDED TO PERMIT TWO OF THEM TO COEXIST IN THE U.S.S.R. DEMONSTRATION OF THE TEMPORARY SYSTEM WAS TO TERMINATE WHEN THE SALE SYSTEM WAS DELIVERED.

4. IF FURTHER DISPLAYS AT INTERORGTEKHNIKA-75 ARE APPROVED, IT WILL BE WITH THE CONDITION THAT THE B721, THE TC 3500, AND ONE OF THE B1700'S BE RETURNED TO THE WEST IMMEDIATELY AFTERWARD, UNLESS SALE APPLICATIONS ARE SUBMITTED PROMPTLY. THE TC-3500 AND B1700 HAVE BEEN IN THE USSR FOR ALMOST ONE YEAR NOW; EXCEEDING WHAT COCOM CONSIDERS TO BE A REASONABLE DEMONSTRATION PERIOD. IT IS NOT LIKELY THAT SUBSEQUENT DEMONSTRATION EXTENSIONS CAN BE GRANTED. INGERSOLL

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